

How to approach applications
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A possible way to get funding

- a) Check the closing date for the applications*
- b) Read the application form several times to ensure you understand it*
- c) Ask for help if you need it - this includes seeing successful applications*
- d) Get a dictionary*
- e) Give yourself more time than you think you need - then add about a week*
- f) Approach referees - with chocolate, wine, flowers or cake if necessary*
- g) Re-read the application*
- h) Ask a trusted colleague / friend to read the application*
- i) Send the application off and sit back*
- j) If successful - help others to do the same*
- k) if unsuccessful - pretend this is a game of snakes and ladders and go back to a)*

or try

A sure fire approach to never getting funding

- a) Do not check submission deadlines*
- b) Leave everything to the last minute*
- c) Procrastinate with cleaning, tea-drinking, making 'urgent' calls and other such activities*
- d) Sigh a lot and repeat, 'I'll never get it anyway'*
- e) Check the funding results notifications and sigh again at the projects that did get funding*
- f) Go back to a)*